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“Selection of Project Monitoring Unit (PMU) Team for e-Shakti Project”
Under Rural Development Department in Bihar

Minutes of Pre-Bid Meeting

Secretary, Rural Development Department, Govt. of Bihar invited Request for Proposals from shortlisted consulting agencies in EOI for “**Selection of Project Monitoring Unit (PMU) Team for e-Shakti Project**” for the Bihar Rural Development Society (BRDS), Rural Development Department, Government of Bihar, vide RFP dated July 25th, 2014 and proposals were due for receiving up to September 5th, 2014 at 15:00 hrs.

Project Title: “Selection of Project Monitoring Unit (PMU) Team for e-Shakti Project” project for Rural Development Department in Bihar

Place: O/o Secretary Rural Development Department Govt of Bihar Old Secretariat, Patna – 800 001


A pre-proposal meeting for the above assignment was held in the in Patna dated 12/08/2014 at 3:30 PM . Secretary, Rural Development Department briefed the participants about the project and deliberated on the functional requirement, standards, scope of work etc. for the project.

Bidders should take note of the following points –

1. The queries received from prospective bidders and responses thereof are provided separately. responses to the queries has been published along with this letter.
2. Bidders have to submit the proposal in accordance to the RFP and Responses cum Corrigendum II of the RFP.
3. Eligibility criteria will be first evaluated as defined in Notice Inviting Request for Proposals and detailed technical evaluation would be taken up in respect of only those bidders, who meet the prescribed eligibility criteria.
4. **Final Date for Submission of bids – September 5th, 2014.**
5. Place of Submission – As per the address mentioned in the RFP

No. –

Sd/-


M. Raju IAS
Secretary 22/8/14
Rural Development Department,
GoB

Enclosure:

1. Response to Pre-bid queries cum Corrigendum II

Minutes of Pre-Bid Meeting

**“Selection of Project Monitoring Unit (PMU) Team for e-Shakti Project”
Under Rural Development Department in Bihar**

Pre-Bid Queries Response cum Corrigendum II For “Selection Of Project Monitoring Unit (PMU) Team For E-Shakti Project” for Rural Development Department In Bihar Date Of Prebid : 06/08/2014 Time 3:30 PM

Company	Bidding Document Reference(s) (section number/ page)	Content of RFP requiring clarification	Points of clarification	Response of BRDS
Grant Thornton India LLP	RFP Page no: 36 Form TECH-2 B(1). Consultant's Experience	List only previous similar assignments successfully completed in the last 5 years.	Most of the PMU engagements for consultancy firms are quite long in tenure as organization wide e-governance implementation usually last for 2-3 years. Further, PMU in e-governance projects has been recent phenomenon as past e-governance projects were mostly about decentralized systems. As such, it is requested to consider both completed as well as on-going projects against relevant experience criteria for firms.	as per RFP
Grant Thornton India LLP	Section 2.3. Data sheet	Date of pre-bid meeting, as per data sheet, is 8th August 2014 while it is stated as 12th August, 2014 as per Letter sent to shortlisted firms.	Please clarify the correct date and time so that all interested bidders are able to attend the pre-bid meeting.	Pre-Bid meeting conducted on 12th August at 4:00PM
Grant Thornton India LLP	Data sheet Page 23, clause 21.1 in (i)a - Specific experience of the Consultant (as a firm) relevant to the Assignment Bullet point three	At least three years standing as body corporate (under Indian companies act) as on 30th Sep 2013	Business/Corporate entities are of various types and are not limited to companies. Partnership firms registered under Indian Partnership Act, LLP Act etc. are also legal business entities. Many leading professional services, in particular, consulting firms worldwide operate as partnership firms. The criteria is specified to evaluate organizational capability on basis of years of operation in business as indicated by the term "At least three years standing as body corporate". The criteria is fulfilled by legal business entities who are running business operations for at least three years and would include organizations registered under Partnership Act, Limited Liability Partnership Act in addition to companies registered under Indian Companies Act. Kindly include firms registered under Partnership Act, LLP act also so that the firms operating legally for more than 3 years are evaluated at par.	as per RFP



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<p>Grant Thornton India LLP</p>	<p>Data sheet Page 23, clause 21.1 in (j)a Specific experience of the Consultant (as a firm) relevant to the Assignment Bullet point two</p>	<p>At least three years standing as body corporate (under Indian companies act) as on 30th Sep 2013</p>	<p>Business/Corporate entities are of various types and are not limited to companies. Partnership firms registered under Indian Partnership Act LLP Act etc. are also legal business entities. Many leading professional services, in particular, consulting firms worldwide operate as partnership firms. The criteria is specified to evaluate organizational capability on basis of years of operation in business as indicated by the term “At least three years standing as body corporate”. The criteria is fulfilled by legal business entities who are running business operations for at least three years and would include organizations registered under Partnership Act, Limited Liability Partnership Act in addition to companies registered under Indian Companies Act. Kindly include firms registered under Partnership Act, LLP act also so that the firms operating legally for more than 3 years are evaluated at par.</p>	<p>as per RFP</p>
<p>Grant Thornton India LLP</p>	<p>Data sheet Page 23, clause 21.1 in (j)a Specific experience of the Consultant (as a firm) relevant to the Assignment</p>	<p>Availability of unbiased systems for handling & Capturing large database for the purpose of this Project [4]</p>	<p>This particular requirement is not very specific and clear on exactly what system is expected and for what purpose. You are requested to elaborate and specify about what systems bidders need to possess to be able to score maximum marks on this criteria. Else, different bidders may interpret it in different manner leading to subjective evaluation of bids.</p>	<p>AS per RFP</p>
<p>Grant Thornton India LLP</p>	<p>Page 63 Section 6 (TOR) point 6.2</p>	<p>Availability of unbiased systems for handling & Capturing large data base for the purpose of this Project [4]</p>	<p>This particular requirement is not very specific and clear on exactly what system is expected and for what purpose. You are requested to elaborate and specify about what systems bidders need to possess to be able to score maximum marks on this criteria. Else, different bidders may interpret it in different manner leading to subjective evaluation of bids.</p>	<p>AS per RFP</p>

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<p>Grant Thornton India LLP</p>	<p>Page 63 Section 6(TTOR) point 6.2</p>	<p>For role of project manager, work experience has following requirement: Should have experience of managing large IT Projects (> 25 Crores)</p>	<p>Please clarify about the value of the project (> 25 Crores) indicated. The value indicated seems to be the cost/size of the project being managed by the resource on behalf of consulting firm. The consulting fees rarely have such high value and typically range around a Crore. In case the indicated value means order size of consulting assignment, then criteria may be pragmatically rephrased as “Should have experience of managing large IT projects (>=1 Crore). For relevance to the project, the criteria for PM may include “experience in project relating to Rural Development Domain with value > 1 Crore”</p>	<p>Changed to --SHOULD HAVE EXPERIENCE OF MANAGING LARGE IT PROJECTS(>=10 CRORE).</p>
<p>Grant Thornton India LLP</p>	<p>Subsection 6.2 TOR</p>	<p>The resource criteria specified narrows down our choice for selecting the right fit for the project. Resources in consulting firms join from diverse group and background with their own strengths and benefits. Further consulting resources are usually management graduates who come from both engineering and non-engineering background. For social development projects, relevant experience and skill sets are ideally found in people with non-engineering background. As such, the criteria may be broad-based for selecting the right team for the project.</p>	<p>Kindly rephrase qualification criteria as following - Role Required qualification as per RFP Our clarifications and request. 1. Project Manager: B.E / B. tech with MBA from premier institute Kindly rephrase qualification to Graduation and Masters in Rural Development and / or Social Work with MBA from a premier institute. 2. Senior technical consultant: B.E. (Computer / E&C) / MCA from a premier Institute Kindly rephrase qualification to B.E(any discipline)/MCA from a premier institute. 3. Senior consultant: Graduation with MBA from a premier Institution. Kindly rephrase qualification to B.E(any discipline)/MBA from a premier institute 4. Consultant: Graduation with MBA from a premier Institution. Kindly rephrase qualification to B.E(any discipline)/MBA from a premier institute.</p>	<p>Senior technical consultant: rephrase qualification to B.E(any discipline)/MCA from a premier institute. Other Qualification and Experience as per RFP for all other posts.</p>
<p>Grant Thornton India LLP</p>	<p>General</p>	<p>Bid Submission Date</p>	<p>It is requested to extend the bid submission date by at least 2 weeks for allowing us adequate time for putting up the right proposal and team for successful execution.</p>	<p>Last date of Bid submission: 5th Sep till 4:00 PM</p>
<p>KPMG</p>	<p>11.15.1.1 of Section 2</p>	<p>Consultant shall not propose alternative Key Experts. Only one CV shall be submitted for each Key Expert position</p>	<p>BRDS had invited CVs during the EoI stage as well. Kindly confirm if the shortlisted consultants are permitted to propose the best fit resources available now.</p>	<p>as per RFP--CV'S AS AVAILABLE NOW.</p>

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KPMG	19,1.3 of the Data Sheet	Date of pre-proposal conference: 08-Aug-2014	As per the letter No. File No..4/e-Shakti-0101/2013 dt 31/7/2014, the date for the Pre-bid meeting is 12th August 2014. Request you to confirm the time & the date.	Pre-Bid meeting conducted on 12th August at 4:00PM
KPMG	20,10.1 of the datasheet	For FULL TECHNICAL PROPOSAL (FTP): 1st Inner Envelope with the Technical Proposal: (2) Power of Attorney ... (8) TECH-6	We understand that the Technical Proposal has only 7 components: PoA & TECH forms 1 to 6. Request you to confirm.	as per RFP
KPMG	20,10.1 of the datasheet	2d Inner Envelope with the Financial Proposal (if applicable): (5) Statement of Undertaking (if required under Data Sheet 10.2 below)	Since the Statement of undertaking is already a part of TECH-1, we understand that Financial Proposal to comprise of only FIN forms 1 to 4. Please provide a statement of undertaking , if otherwise.	as per RFP
KPMG	21,14.1.2 of the datasheet	Estimated total cost of the assignment: (INR ----- Crores)	We request you to provide with the estimated cost for the PMU team for a period of 3 years.	CAN NOT BE DISCLOSED NOW
KPMG	21 & 22,16.1 of the datasheet	“If the BRDS wants to set up maximum ceilings for unit rates of certain type of expenses, such ceilings should be indicated in the FIN forms...”	Since no limits are set in the Fin-Forms, we presume that the consultants are free to quote the expenses they regard as appropriate and BRDS would not be raising questions reg. such rates.	Yes
KPMG	22,16.2 of the Data Sheet	A price adjustment provision applies to remuneration rates: Yes, an increase of 5% if the contract is extended beyond 36 months from its commencement	We request you to consider an annual increment of 10% in lines with the market trend. This would enable us to quote the best rates & the Consultants would not be forced to factor in the difference in the price bid for the initial year(s).	NO CHANGE

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KPMG	22,17.4 of the Data Sheet	The Consultant must submit: Technical Proposal: one (1) original and 4 hard copies;	In order to save paper, we request you to accept one (1) original and 1 copy.	Amended clause is as under: The Consultant must submit: Technical Proposal: one (1) original and 2 hard copies;
KPMG	23,17.7 and 17.9 of the Data Sheet	The Proposals must be submitted no later than: 18/Aug/2014	We request you to provide at least 10 working days from the date of issue of clarifications/ pre-bid meeting, whichever is later.	Last date of Bid submission: 5th Sep till 4:00 PM
KPMG	23,21.1 of the Data Sheet	Criteria, sub-criteria, and point system for the evaluation of the Full Technical Proposals	We request you to have the criteria as objective as possible detailing out the conditions under which say 100%, 75% or 50% of the total score against a sub-criteria would be awarded.	as per RFP
KPMG	23,1st point, (i) A of 21.1 of the Data Sheet	Availability of database of Qualified professionals relevant to undertake this assignment	We request you to clarify: i. How does client defines “Qualified” ii. What kind of supporting document is required iii. What is the break-up of these 4 marks iv. When would a total of 4 marks be awarded	REFER RFP
KPMG	23,2nd point, (i) A of 21.1 of the Data Sheet	Availability of unbiased systems for handling & Capturing large data base for the purpose of this Project	We request you to clarify: i. What does client mean by system? We understand that having a process in place suffices. Please confirm. ii. How the client determines “unbiased”. We presume a declaration by the Consultant suffices. Please confirm. iii. What kind of supporting document is required for getting full marks iv. Is there a requirement of software tool which needs to be brought by the consultants?	REFER RFP--CONSULTANT TO DECIDE TO GIVE DECLARATION/TOOL.



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KPMG	23&24. 3rd, 4th & 5th point, (j) A of 21.1 of the Data Sheet	At least 3-Yrs. Standing as a body Corporate (under the Indian Companies Act) as on 30-th September-2013 [4]Experience of undertaking at least 2- Projects related to provideservices as PMU [4]Experience of Consulting Business in Govt. Domain to at least 1- Govt. Agency (Central /State / PSU) in last 3-Yrs. [4]	These points were there in EoI as a part of the shortlisting criteria. We request you to consider awarding marks against the following criteria:i. Age of the firm:- Upto 4 years: 1 marks-> 4 but < 8 years: 2 marks -> 8 but < 12 years: 3 marks-> 12 years: 4 marksii. Experience of PMU projects:- Upto 4 projects: 1 marks- 5 - 8 projects: 2 marks- 9 - 12 projects: 3 marks-> 12 project: 4 marksiii. Experience of working with:- 10-14 State Govt.: 1 marks- 15-19 State Govt.: 2 marks- 20-24 State Govt.: 3 marks- 25 or more State Govt.: 4 marks	NO CHANGE
KPMG	16,27.1 of Section 2	The Consultant achieving the highest combined technical and financial score will be invited for negotiations.	CVC guidelines prohibits any post-tender negotiation. Request you to kindly consider.	as per RFP
KPMG	24,(ii) of 21.1 of the Data Sheet	Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs) [50]	We understand that a total of 40 marks (20 each for a) Technical approach and methodology and b) Work plan) are against this criteria. Kindly clarify the sub-total mismatch. We would suggest reducing the overall marks allocation to Methodology section to 25, instead of 40; instead increase the allocation or marks to team profiles and CVs to 45.	AS PER RFP
KPMG	26,30.2 of the Data Sheet	Expected date for the commencement of the Services: Date: 03-Oct-2014 at: BRDS Premises - Patna.	We understand that: i. transport for any local and out of station travel would be arranged by client ii. stay outside Patna would be in case the Consultant needs to factor in travel in their Fin Bid, request you to provide the details of the travel requirement including locations, no. of trips, duration etc.	as per RFP--IT CAN BE DISCUSSED WITH THE FINALISED CONSULTANT
KPMG	39,Forem Tech-6 CVs	In CV format, there is a provision for signatures by the Authorised Signatory as well as the individual.	Since many of our team members keep travelling on project requirements, it becomes difficult to logistically arrange their signatures for proposals. Hence we request you to consider signing by only the Authorised Signatory for proposal submission purposes.	Yes, Authorised Signatory can sign the Form

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KPMG	46-49 ,Appendix A, Sample Form & Model Form I	Breakdown of Remuneration Rates, Sample Form & Model Form I	We understand these documents are not required now and may need to be submitted at the time of contract negotiation	OK--IT CAN BE SUBMITTED BY THE SUCCESSFUL BIDDER AT THE TIME OF FINALISATION.
KPMG	57, 6.1 of TOR	The team will be headed by a full time Project Manager with at least 3 - full time Team- members / Consultants / Subject Specialists.	We understand that more than 4 resources can be proposed to address the scope of work and the client would be willing to pay for the additional resources. Please confirm.	The proposed resources for PMU, to be deployed by the successful bidder are as under: - I. Project Manager - Full time, II. Senior Technical Consultant - Full time, III. Senior Consultant - Full time and- IV. Consultant - Full time
KPMG	57 - 59,6.2 of TOR	Educational qualification ... from a premier institute	We understand that any institute with National/ International repute is a premier institute. Request you to confirm.	Yes
KPMG	60,7 of TOR	Services and facilities to be provided by the BRDS	We presume that the consultants would be provided with seating space, furniture, printing and internet facility at BRDS premise for the entire duration of the engagement. Request you to confirm.	Yes--ONLY SITTING SPACE AND FURNITURE WILL BE PROVIDED.
KPMG	82,13.1	Commencement of Services: The number of days shall be 10 calendar days. Confirmation of Key Experts' availability to start the Assignment shall be submitted to the BRDS in writing as a written statement signed by each Key Expert.	Since the Key Experts may not be sitting on bench at the time of placing the order, request you to allow at-least 1 month from the date of signing of contract so that the Key Experts can ensure handover/ transitioning of their respective projects.	CAN BE CONSIDERED--BUT THE PROJECT MANAGER TO BE DEPUTED WITHIN 15 WORKING DAYS.
KPMG	83,23.1 a (ii)	...The Consultant shall not be liable ...: (ii) for any direct loss or damage that exceeds [insert a multiplier, e.g.: one, two, three] times the total value of the Contract	We request you to limit the liability of the Consultant to one time the total value of the Contract	as per RFP

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KPMG	85,Point 3 of 4.1.2	The payment schedule: 3. Submission of deliverables' reports and User Acceptance testing of eShakti cards & records @ 20% annually / for the Yrs.-1, 2 &3.	We request you to release payments on a monthly basis	PAYMENT CAN BE RELEASED ON MONTHLY BASIS.
KPMG	85,Point 4 of 4.1.2	The payment schedule: 4. Completing of the task assigned to the PMU and acceptance of final reports after due approvals (20%)	We understand that the assignment is for a duration of 3 years & all the reports needs to be submitted by the Consultant within this period. Having a separate milestone for acceptance and approvals (unless in a time-bound manner, say maximum of a month) may lead to cost escalation	REFER CLARIFICATION GIVEN ABOVE.
KPMG	85,Point 3 & 4 of 4.1.2	The payment schedule: 3. Submission of deliverables' reports and User Acceptance testing of eShakti cards & records @ 20% annually / for the Yrs.-1, 2 &3. 4. Completing of the task assigned to the PMU and acceptance of final reports after due approvals (20%)	As per the current payment schedule, 40% of the payment would be held-up for more than 3 years of the contract value and hence lead to cost escalations since the Consultants would factor this in their price-bid. Request you to reconsider.	REFER CLARIFICATION GIVEN ABOVE.
E-Connect Solutions Pvt Limited Udaipur	Page 57 point 6 (Part II)	Qualifications of the PMU Team members and Key staff Requirement	We would request you to kindly provide some relaxation in the qualification criteria. It is too specific such as for Project Manager:- Should have experience of managing large IT Projects (> 25 Crores). Value of project value must be reduced.	REFER CLARIFICATION GIVEN ABOVE.
E-Connect Solutions Pvt Limited Udaipur	Page 11 point 15.1.1	Consultant shall not propose alternative Key Experts. Only one CV shall be submitted for each Key Expert position. Failure to comply with this requirement will make the Proposal nonresponsive.	CVs will be submitted based on current availability of the manpower. However the same may change at the time of implementation due to non availability of manpower. Kindly accept the change of CVs in such a case during the course of the project.	OK--IT CAN BE SUBMITTED BY THE SUCCESSFUL BIDDER AT THE TIME OF FINALISATION.

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E-Connect Solutions Pvt Limited Udaipur	Page 23 of RFP	Criteria, sub-criteria, and point system for the evaluation of the Full Technical Proposals:	In marking criteria the additional marks should be given to the vendors who have the experience of State wide roll out of any project in State of Bihar.	AS PER RFP.
E-Connect Solutions Pvt Limited Udaipur	Page 56 Point 3g	Perform User Acceptance Testing of eShakti project	Whether the User Acceptance Testing is under scope of PMU. Please clarify the mentioned scope of service.	NO CHANGE
Ernst & Young LLP	Table E: Data sheet, ITC Clause Reference no. 21.1, pt (i) [A] Page no.23	Specific experience of the Consultant (as a firm) relevant to the Assignment ● Availability of unbiased systems for handling & Capturing large database for the purpose of this Project	We Request department to clarify whether experience is required in terms of Consulting / Advisory experience or in terms of implementation of an IT system.	BOTH CAN BE CONSIDERED.
Ernst & Young LLP	Table E: Data sheet, Clause Reference no. 14.1.2, Page no. 21	Estimated total cost of the assignment: (INR Crores)	We request department to clarify the definition of total cost of the assignment, whether it is including or excluding taxes.	RATES SHOULD BE exclusive of Service Taxes
Ernst & Young LLP	Table E: Data sheet, Clause Reference no. 21.1, pt (i) [A] Page no.23	Specific experience of the Consultant (as a firm) relevant to the Assignment ● Availability of database of Qualified professionals relevant to undertake this assignment.	We request for the modification in the clause. Please refer " suggestions column"	REFER CLARIFICATION GIVEN ABOVE.
Ernst & Young LLP	Section 6: Terms of Reference, point 3. Detailed Scope of the Work for Project Management Unit (PMU), point b, Page no. 56	Provide functional & technical support to integrate other schemes as envisaged by State Government (GoB) with e- Shakti	We need to understand the scope of work of PMU related to integration of other schemes.	Integration requirement will be explained to the successful bidder

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Ernst & Young LLP	Table E. Data sheet, Clause Reference no. 21.1, pt. (ii) page no. 24	Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs) - a) Technical approach and methodology b) Work Plan	We need to understand the basis of evaluation of "Work Plan". What are the parameters that are required to be included in the Work plan	AS PER SCOPE OF RFP.
Ernst & Young LLP	Table E. Data sheet, Clause Reference no. 21.1, pt. (ii) page no. 24	Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs) - a) Technical approach and methodology b) Work Plan	<ul style="list-style-type: none"> • There are two forms specified in the RFP i.e. Tech 5 (WORK SCHEDULE AND PLANNING FOR DELIVERABLES) and Tech 6 (TEAM COMPOSITION < ASSIGNMENT < AND KEY EXPERTS' INPUTS). • We need to understand whether Work Plan may include details to be provided in both Tech 5 and Tech 6 forms or not. Kindly confirm. 	Yes
Ernst & Young LLP	Section 6: Terms of Reference, point 3. Detailed Scope of the Work for Project Management Unit (PMU), point b, Page no. 56	Provide functional & technical support to integrate other schemes as envisaged by State Government (GoB) with e- Shakti	We need to understand whether the number of schemes is fixed?	will be informed to successful bidder
Ernst & Young LLP	Section 6: Terms of Reference, point 4, Reporting requirements, point 4.6, Page no. 57	The PMU - Team would have to maintain high degree of accuracy, transparency, accountability and required confidentiality in the process of completion of this assignment and would be required to provide compliance of the queries related with recruitment under RTI Act 2005, applicable for the Society (BRDS).	We as a consultant understand that our scope would be limited to assist department (if required) for preparing any response related to RTI queries. However we would not be able to prepare compliance of the queries. We request you to change the clause as suggested in the "suggestion column"	as per RFP--however scope will be limited to assist department.

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<p>Ernst & Young LLP</p> <p>Section 6: Terms of Reference, point 6. Qualifications of the PMU Team members and Key staff Requirement, sub point 6.2, Page no. 57, Qualification Criteria of Project Manager</p>	<p>Educational Experience</p> <p>Qualification and</p>	<ul style="list-style-type: none"> ● We request for modification in the clause and introduce breakup of marks within the specific parameters, which would enable the bidder to identify and evaluate the resource. ● Please refer 'suggestions column' 	<p>as per RFP</p>
<p>Ernst & Young LLP</p> <p>Section 6: Terms of Reference, point 6. Qualifications of the PMU Team members and Key staff Requirement, sub point 6.2, Page no. 58, Qualification Criteria of Senior Technical Consultant</p>	<p>Educational Experience</p> <p>Qualification and</p>	<ul style="list-style-type: none"> ● We request for modification in the clause and introduce breakup of marks within the specific parameters, which would enable the bidder to identify and evaluate the resource. ● Please refer 'suggestions column' 	<p>as per RFP</p>
<p>Ernst & Young LLP</p> <p>Section 6: Terms of Reference, point 6. Qualifications of the PMU Team members and key staff Requirement, sub point 6.2, page no. 59, Qualification criteria of Senior Consultant</p>	<p>Educational Experience</p> <p>Qualification and</p>	<p>∅ We request for modification in the clause and introduce breakup of marks within the specific parameters, which would enable the bidder to identify and evaluate the resource. ∅ Please refer 'suggestion column'</p>	<p>as per RFP</p>



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Ernst & Young LLP	Section 6: Terms of Reference, point 6. Qualifications of the PMU Team members and key staff Requirement, sub point 6.2, page no. 59, Qualification criteria of Consultant	Educational Qualification and Experience	Ø We request for modification in the clause and introduce breakup of marks within the specific parameters, which would enable the bidder to identify and evaluate the resource. Ø Please refer 'suggestion column'	as per RFP
Ernst & Young LLP	Form tech-2 (FOR FULL TECHNICAL PROPOSA ONLY), point B – Consultant's Experience, sub point 1, page no. 30	List only previous similar assignments successfully completed in the last 5 years.	We request for modification in the clause . Please refer 'suggestions column'.	as per RFP
Ernst & Young LLP	Addition of clause- Limitation of Liability	-	We suggest addition of the following limitation of liability clause : “The aggregate liability of the consultant under this agreement, or otherwise in connection with the services to be performed hereunder, shall in no event exceed the total fees payable to the consultant hereunder. The preceding limitation shall not apply to liability arising as a result of the Consultant's fraud or willful misconduct in performance of the services hereunder.”	as per RFP
Ernst & Young LLP	General conditions of contract, section 41. Mode of billing and payment, sub section 41.2.2. The Lump sum instalment payments, page no. 79	The BRDS shall pay the Consultant within sixty (60) days after the receipt by the BRDS of the deliverables(s) and the cover invoice for the related lump-sum instalment payment. The payment can be withheld if the BRDS does not approve the submitted deliverable(s) as satisfactory in which case the BRDS shall provide comments to the Consultant within the same sixty (60) days period.	The timelines for payment is too excessive. We suggest department for change in the timeline. Kindly refer "suggestions column".	Refer CLARIFICATION GIVEN ABOVE.

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Ernst & Young LLP	<p>General conditions of contract, section 41. Mode of billing and payment, sub section 41.2.3. The Final payments, page no. 79</p>	<p>The final payment under this clause shall be made only after the final report I have been submitted by the Consultant and approved as satisfactory by the BRDS. The Services shall then be deemed completed and finally accepted by the BRDS. The last lump-sum instalment shall be deemed approved for payment by the BRDS, within ninety (90) calendar days after receipt of the final report by the BRDS unless the BRDS, within such ninety(90) Calendar day period, gives written notice to the Consultant specifying in detail deficiencies in the Services, the final report</p>	<p>The timelines for the final payment is excessive. We suggest department for change in the timeline. Kindly refer "suggestions column".</p>	<p>REFER CLARIFICATION GIVEN ABOVE.</p>
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Ernst & Young LLP	General conditions of contract, section 41.2. The Payment schedule, page no. 85.	<p>1. Submission and acceptance of development of norms for PMU (10%)</p> <p>3. Submission of deliverables' reports and User Acceptance testing of eShakti cards & records @ 20% annually / for the Yrs. - 1,2& 3.</p> <p>4. Completing of the task assigned to the PMU and acceptance of final reports after due approvals (20%).</p>	<p>We required clarity on kind of reports that need to be provided as a part of derivable.</p> <p>>1. Submission and acceptance of development of norms for PMU (10%).</p> <p>* Please provide the under standing on "development of norms for PMU".</p> <p>>3. Submission of deliverables' reports and User Acceptance testing of eShakti cards & records @ 20% annually / for the Yrs. - 1,2&3.</p> <p>* Which are the deliverables reports that are expected ? please name the reports.</p> <p>>4. Completing of the task assigned to the PMU and acceptance of final reports after due approvals (20%)</p> <p>* Which are the expected final reports? Please name the reports.</p>	<p>REPORTS WILL BE REQD FROM TIME TO TIME BY THE DEPARTMENT BASED ON THE PROJECT AND ITS PROGRESS. REGARDING PAYMENT IT HAS BEEN CLARIFIED ABOVE.</p>
Ernst & Young LLP	Deliverables & Timelines	No reference provided in the RFP	<p>Please provide the details of Deliverables and its associated timelines.</p>	<p>as per RFP--ALL ACTIVITIES RELATED TO TO THE STARTING TILL EXECUTION OF THE PROJECT DURING THREE YEAR PERIOD AND AS PER DEPARTMENTS REQUIREMENT FOR SUCCESSFUL COMPLETION OF PROJECT.</p>

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<p>Ernst & Young LLP</p>	<p>General conditions of contract, section 18, sub section 18.1, Suspension, page no.70</p>	<p>The BRDS may, by written notice of suspension to the Consultant, suspend all payments to the Consultant hereunder if the Consultant fails to perform any of its obligations under this contract, including the carrying out of the service, provide that such notice of suspension(i) shall specify the nature of the failure, and (ii) shall request the Consultant to remedy such failure within a calendar days after receipt by the Consultant of such notice of suspension.</p>	<p>We request for addition of following clause at the end of existing clause. Please refer "suggestions Column</p>	<p>as per RFP</p>
<p>Ernst & Young LLP</p>	<p>General conditions of contract, section 22, sub section 22.1, Confidentiality, page no.74</p>	<p>Except with the prior written consent of the BRDS, the Consultant and the Experts shall not at any time communicate to any person or entity any confidential information acquired in the course of the services, nor shall the Consultant and the Experts make public the recommendations formulated in the course of or as a result of, the Services</p>	<p>We request for addition of following clause at the end of existing clause. Please refer "suggestions Column"</p>	<p>as per RFP</p>
<p>Ernst & Young LLP</p>	<p>Special conditions of contract, section 23.1, sub section (a) Limitation of the Consultant's liability towards the BRDS, Page no. 83</p>	<p>Except in the case of gross negligence or willful misconduct on the part of the Consultant or on the part of any person or a firm acting on behalf of the Consultant in carrying out the services, the Consultant, with respect to damage caused by the Consultant to the BRDS' s property, shall not be liable to the BRDS</p>	<p>We request department for the addition of the following clause at the middle of the existing clause- "or otherwise under this Agreement". Please refer "suggestions column"</p>	<p>as per RFP</p>



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<p>Ernst & Young LLP</p>	<p>Special conditions of contract, section 24.1, Insurance coverage, Page no. 83</p>	<p>The insurance coverage against the risks shall be as follows: (a) Profession Remuneration liability insurance, with a minimum coverage of amount equivalent to the total value of the contract in Rupees." (b) Third Party motor vehicle liability insurance in respect of motor vehicles operated in the government's country by the Consultant or its Personnel or any Sub-Consultants or their Personnel, with a minimum coverages as per Motor Vehicle Act, 1988; (C)Third Party liability insurance, with a minimum coverages of Rs. Ten Lakhs;</p>	<p>We request for the replacement of this clause with the suggested clause. Please refer "suggestions column"</p>	<p>as per RFP</p>
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<p>Ernst & Young LLP</p>	<p>General conditions of contracts, section 24, sub section 24.1, Insurance to be Taken out by the Consultant, Page no. 74</p>	<p>the Consultant (1) shall take out and maintain, and shall cause any Sub-consultants to take out and maintain, at its/for the Sub consultants', as the case may be) own cost but on terms and conditions approved by the BRDS, insurance against the risks, and for the coverage specified in the SCC, and (ii) at the BRDS's request, shall provide evidence to the BRDS showing that such insurance has been taken out and maintained and that the current premiums therefore have been paid. The Consultants shall ensure that such insurance is in place prior to commencing the Services as stated Clause GCC 13.</p>	<p>We request for the replacement of this clause with the revised clause. Please refer "suggestions column"</p>	<p>as per RFP</p>
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<p>Ernst & Young LLP</p>	<p>General conditions of contract, section 27, sub section 27.1& 27.2, Proprietary Rights of the BRDS in Reports and Records, Page No. 75</p>	<p>Clause : 27.1 - Unless otherwise indicated in the SCC, all reports and relevant data and information such as maps, documents and software, supporting records or material compiled or prepared by the Consultant for the BRDS in the course of the Services shall be confidential and become and remain the absolute property of the BRDS. The Consultant shall, not later than upon termination or expiration of this contract, deliver all such documents to the BRDS, Together with a detailed inventory thereof. The Consultant may retain a copy of such documents, data and/or software but shall not use the same for purposes unrelated to this contract without prior written approval of the BRDS. Clause 27.2: if license agreements are necessary or appropriate between the Consultant and third parties for purposes of development of the plans, drawings, specifications, designs, databases, otherdocuments and software, the Consultant shall obtain the BRD's prior written approval to such agreements, and the BRDS shall be entitled at its discretion to require recovering the expenses related to the development of the program(s) concerned. Other restrictions about the future use of these documents and software, if any, shall be specified in the SCC.</p>	<p>We request for addition of following clause at the end of existing clause. Please refer" suggestions columns"</p>	<p>as per RFP</p>
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Ernst & Young LLP	Table E. Data sheet, ITC Clause Reference no. 17.7 and 17.9 page no. 23	The Proposals must be submitted no later than: Date ____ (18Aug/2014) Time: ____ 16.00Hrs	We require some minimum time to work on the proposals based on the clarifications which will be provided against the mentioned queries. This will help us submit a comprehensive and competitive bid.	Last date of Bid submission: 5th Sep till 4:00 PM
Ernst & Young LLP	Table E. Data sheet, ITC Clause Reference no. 16.2, Page no. 22	A price adjustment provision applies to remuneration rates: Yes, an increase of 5% if the contract is extended beyond 36 months from its commencement.	Considering this scenario that the inflation rates are greater than 10% per annum, we request of an increase of remuneration rates from 5% to 10% per annum after 36 months from the commencement of the project	NO CHANGE
Ernst & Young LLP	Section 4. Financial Proposal Standard Forms, page 41.	FIN-1: Financial Proposal Submission FIN-2: Summary of costs FIN-3: Breakdown of Remuneration, including Appendix A "Financial Negotiations - Breakdown of Remuneration Rates" in the case of QBS FIN-4: Reimbursable Expenses	<ul style="list-style-type: none"> ● We would like to inform that every company has different ways to calculate and arrive on the overall Remuneration cost which include salary, bonuses, overheads, profits etc. Further, in case of replacement of substantial impact on the financial cost. ● We would request the department to ask for Man-month cost of the resources rather than the breakup of the remuneration cost which is expected to be provided in the Fin-3 form. 	NO CHANGE

